

Clinical Specialist

Summary: The Clinical Specialist will deliver Barricaid System professional education to surgeons, OR staff, and Intrinsic Therapeutics sales representatives in partnership with sales personnel and Barricaid faculty physicians to achieve great clinical outcomes for patients. The primary method of delivering this education will be through HCP (surgeon and APP) training, surgical case support, and associated activities such as patient selection and case planning. The Clinical Specialist may assist with planning, coordinating, and facilitating peer-to-peer and other training events within their assigned area, as well as developing and managing surgeon and APP faculty. The Clinical Specialist will assist with clinical investigation of customer complaints and Barricaid System deficiencies, and will participate in the continual improvement of training programs through contributions to training materials for both internal and external customers.

Primary Duties:

- Partner with sales personnel and customers to achieve great clinical outcomes through patient selection, product training, and case support for physicians.
- Train office and medical staff in patient education, product, and procedure support.
- Clinical training of physicians via case coverage/training, simulator training, and didactic training.
- Manage and facilitate training programs including logistics, agenda, content, follow-up, and records for faculty and training centers in the assigned region.
- Maintain and enhance relationships between Intrinsic, facilities, and their employees.
- Assist with the following activities:
 - Training of sales personnel and distributors to conduct Barricaid case support.
 - Screen, contract, and train new physician faculty.
- Perform other duties as assigned by the supervisor.
- Responsibilities may occasionally extend outside specified region.

Critical Knowledge, Skill, Education, and Abilities:

- Bachelor's degree required, preferably in biological, clinical, health sciences, or engineering.
- 5+ years professional training or OR-based experience
- Demonstrated clinical mastery related to surgical devices, spine experience preferred
- Experience training surgeons in OR setting (spine experience a plus, but not required)
- Strong professional work ethic, well developed organizational skills, and ability to operate independently
- Ability to lift and carry moderately heavy weight (instrument sets, training units, simulator, etc)
- Valid driver's license issued by the state in which the individual resides, and a good driving record.
- Ability to travel >80% of the time, often on short notice, and occasionally on weekends.
- Computer skills: Microsoft Word, Excel, PowerPoint required
- Note: Occasional exposure to direct or secondary radiation (surgical imaging equipment), as well as occasional work with cadaver specimens for HCP and employee training